Society \#: S0066193
Name: Spark Women's Leadership Conference Society
Civic Address: PO Box 169 RPO Downtown
Mailing Address: PO Box 169 RPO Downtown

City: Fort St John
Contact Person: Samantha Warren


## SOCIETY EXECUTIVES

President: Samantha Warren
Vice President: Suzanne Young
Treasurer: Megan Troyer


Alternate Person: Suzanne Young Tel:

Email:

## PROJECT COSTS

Total Cost of Project:
Amount Requested per year
For how many years?

1 yr - 2 yrs $\square$ 3 yrs

Have you applied to a municipality for funding? Yes
No

OIf so, how much did you apply for? 5000.00 Was your application successful? Yes

NoIf so, how much did you receive?5000.00

Describe the project for which your organization is requesting a grant and the reason for your request. If more space is needed, please add it as an attachment to your application.
Our 2024 conference theme, "Fearless: Unlock Your Powerful Potential," is a declaration of empowerment! We invite you to step boldly into your power, grow your confidence, and build empowering connections. We plan to motivate you, inspire you, and equip you with the insights and skills required to courageously turn your professional aspirations into reality. Let's embark on this conference with " Fearless" curiosity, and the unwavering belief that you are all capable of " Unlocking Your Powerful Potential'!

Spark 2024 will be a 2 day in-person event. The program format will deliver a series of keynotes and socials focused on the relevant topics of today. This year' s program has not yet been developed as the call for speakers is currently out but topics being sought include:

Leadership - current best practices, emerging leadership models, leading through change, leading in diverse environments
Negotiation - within organizations, with competitors/customers, best practices, emerging negotiation models, building confidence/empowerment

## ATTACHMENTS REQUIRED:

- Project budget, including all sources of funding
- Current financial statements showing expenses, revenues \& savings

Signature of Applicant:
Date: Feb 19, 2024

## For Office Use Only

| Fair Share: | B | C | D | E |
| :--- | :--- | :--- | :--- | :--- |
| PRA: | B | C | D | E |
| BCR/PRA: | B | C | D | E |

Spark Women's Leadership Conference Society
2024 Draft Budget for Approval

| Account | Budget Aug-2023 | $\begin{aligned} & \text { Budget } \\ & \text { Sep-2023 } \end{aligned}$ | $\begin{aligned} & \text { Budget } \\ & \text { Oct-2023 } \end{aligned}$ | $\begin{aligned} & \text { Budget } \\ & \text { Nov-2023 } \end{aligned}$ | Budget Dec-2023 | $\begin{aligned} & \text { Budget } \\ & \text { Jan-2024 } \end{aligned}$ | Budget Feb-2024 | $\begin{aligned} & \text { Budget } \\ & \text { Mar-2024 } \end{aligned}$ | Budget Apr-2024 | $\begin{gathered} \text { Budget } \\ \text { May-2024 } \end{gathered}$ | $\begin{aligned} & \text { Budget } \\ & \text { Jun-2024 } \end{aligned}$ | $\begin{aligned} & \text { Budget } \\ & \text { Jul-2024 } \end{aligned}$ | $\begin{aligned} & \text { Budget } \\ & \text { Fiscal Year } \end{aligned}$ | Budget Aug-2024 | Budget Sep-2024 | $\begin{aligned} & \text { Budget } \\ & \text { Total } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Bookstore revenue (40020) | - | - |  | - | - | - | - | - |  | - |  |  |  | - | 1,742.24 | 1,742.24 |
| Memberships (40070) | - | - | - | - | - | - | - | - | - | - | - | 60.00 | 60.00 |  |  | 60.00 |
| Registrations (40010) | - | - | - | - |  | - |  | - |  |  | ${ }^{63,576.02}$ | 22,649.14 | 86,225.16 | 3,923.19 | 149.00 | 90,297.35 |
| Sponsorships (40030) | - | - | . | - |  | - |  | . | 7,000.00 | 14,000.00 | 28,000.00 | 28,000.00 | 77,000.00 | 28,000.00 | 35,000.00 | 140,000.00 |
| Sponsorships -in kind (40040) | - | - | - | - | - | - | - | - |  |  |  |  |  | 20,750.00 | 20,750.00 | 41,500.00 |
| Total Income |  | . | . | . |  | . | . | . | 7,000.00 | 14,000.00 | 91,576.02 | 50,709.14 | 163,285.16 | 52,673.19 | 57,641.24 | 273,599.59 |
| Less Cost of Sales |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Conference Books (52410) | - | - | - | - | - | - | - | - | - | - | - |  | - | - | 4,748.00 | 4,748.00 |
| Speaker Fees - Workshops (52112) | . | - | . |  |  | . | . |  |  |  |  |  |  | 19.34 | 66.96 | 86.30 |
| Speakers Fees (52111) | - | - | - |  |  | - |  |  |  | 4,000.00 | 3,162.50 | 3,000.00 | 10,162.50 | 13,750.00 | 22,712.50 | 46,625.00 |
| Travel expense - Speakers (54510) | - | - | - | - | - | - | - | 1,000.00 | . |  |  | 5,732.00 | 6,732.00 |  | 7.941 .59 | 14,673.59 |
| Total Cost of Sales | . | . | . | . |  | . |  | 1,000.00 |  | 4,000.00 | 3,162.50 | 8,732.00 | 16,894.50 | 13,769.34 | 35,469.05 | 66,132.89 |
| Gross Profit | . | . | . | . | . | . | . | 1,000.00 | 7,000.00 | 10,000.00 | 88,413.52 | $41,977.14$ | 146,390.66 | 38,903.85 | 22,172.19 | 207,466.70 |
| Total Other Income | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . |  |
| Less Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounting (54010) | $\cdot$ | $\cdot$ | - | 378.00 |  |  | - | - | - | - |  |  | 378.00 |  |  | 378.00 |
| Admin Support (54041) | - | - | - | 1,250.00 | 1,250.00 | 1,250.00 | 1,250.00 | 1,250.00 | 1,250.00 | 1,250.00 | 1,250.00 | 1,250.00 | 11,250.00 | 1,250.00 | 1,250.00 | 13,750.00 |
| Adverising and promotion (54110) | - | - | - |  | 60.00 |  | - | 15,080.00 |  | 1,160.95 | 93.75 | 81.33 | 16,476.03 |  | 88.19 | 16,564.22 |
| Audio Visual (55220) | . | - | . |  |  |  |  |  |  |  |  |  |  | 8,409.00 | 9,026.50 | 17,435.50 |
| Bank charges and fees (54210) | - | - | - | 4.75 | 4.75 | 4.75 | 4.75 | 4.75 | 4.75 | 4.75 | 4.75 | 4.75 | 42.75 | 4.75 | 120.40 | 167.90 |
| Business fees and licenses (54720) | - | - | - | - | - | 40.00 | - | - |  | - |  |  | 40.00 |  | - | 40.00 |
| Conference Bags (54145) | - | - | - | . | . | . | - | - |  | . | 1,072.46 |  | 1,072.46 |  |  | 1,072.46 |
| Conference Printing (54116) | - | - | - | - |  | - | 2,500.00 | - |  |  | 260.96 | 401.35 | 3,162.31 |  | 216.34 | 3,378.65 |
| Courier and postageExpense (54320) | - | - | - | - | 91.84 | - |  | - |  | 46.80 |  | 22.10 | 160.74 |  |  | 160.74 |
| Decor (54121) | . | - | . | - |  | - |  | - |  | . |  |  |  |  | 3,000.00 | 3,000.00 |
| Entertainment (55230) | - | - |  | - |  | - |  |  |  |  |  |  |  |  | 300.00 | 300.00 |
| Facility rent (55010) | - | - | - | - |  | - |  | - |  |  |  |  |  |  | 4,071.00 | 4,071.00 |
| Food and catering (54520) Graphic Design Services ( 54050$)$ | : | : | : | 5,000.00 | : | : | 5,000.00 | : | . | . | $1,000.00$ $5,000.00$ | - | $1,000.00$ 15,00000 |  | 46,569.97 | 47,569.97 $15,000.00$ |
| Insurance (overhead) (54710) | : | : | . | 5,00.00 |  | . | - | . |  | . | \% | 2,704.00 | 2,704.00 |  | . | 2,704.00 |
| Journals (54122) |  | . | . | . |  | . |  | . |  |  |  | 4,485.97 | 4,485.97 |  |  | 4,485.97 |
| Lanyard \& badge holdiers (54123) | - | - | - | - | - | - | 1,500.00 | - | - | - |  |  | 1,500.00 |  | - | 1,500.00 |
| Luggage Tags (54146) | - | - | - | - |  | - | - | - |  | - | - |  |  | 4,000.00 | - | 4,000.00 |
| Miscellaneous expenses (54910) |  | - | - | - | 150.50 | - | $\cdots$ | - | 129.61 | - | - | 511.40 | 791.51 |  | - | 791.51 |
| Office Rent (54000) | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 200.00 | 2,400.00 | 200.00 | 200.00 | 2,800.00 |
| Office supplies (54310) ${ }^{\text {On }}$ ( ${ }^{\text {Online registration charges (54721) }}$ |  |  | : |  | 1,561.80 | ${ }^{92.57}$ | : | 20.87 |  | 41.75 | 41.65 3.567 .16 |  | +1,758.64 |  | 11.41 | 1,770.05 |
| Onine registration charges (54721) | - | - | - | 2,500.00 | 2,500.00 | 2,500.00 |  | : | : | : | 3,567.16 | 1,256.02 | 4,823.18 $7,500.00$ | 219.06 |  | 5,042.24 $7,500.00$ |
| Panel (52113) | - | - |  |  |  | - |  | - |  |  |  | 3,500.00 | 3,500.00 |  |  | 3,500.00 |
| Pens (54127) ${ }_{\text {Prestas ( }}$ (54117) |  | : | : |  |  |  |  | : |  |  | ${ }^{775.48}$ |  | 775.48 |  |  | 775.48 |
| Professional Headshots (54117) Roaming Photographer (54118) | : | : | : | : | . | : | : | : | - | - | - | $2,500.00$ 2.50000 | $2,500.00$ $2,500.00$ | - | : | 2,500.00 |
| Roaming Photographer (54118) | : | . | . | - |  | - |  |  |  |  | : | 2,500.00 |  | 575.51 | : | 2,575.51 |
| Steering Committe (54330) | . | . | . | . | 717.57 | . |  | 87.88 | 160.00 | . |  |  | 965.45 |  | 1,288.44 | 2,253.89 |
| Virual Event Platior (55240) | . | . | - |  |  | . |  | 4,943.59 |  | - |  |  | 4,943.59 |  | - | 4,943.59 |
| Water Bottles (54124) <br> Website (54114) | $\therefore$ | $\therefore$ | $\therefore$ | $\vdots$ | 160.79 | 400.56 | - | $\therefore$ | 240.00 | 111.49 | - | 5,163.59 | 5,163.59 | - |  | 5,163.59 |
| Total Operating Expenses | 200.00 | 200.00 | 200.00 | 9,332.75 | 6,697.25 | 4,487.88 | 10,454.75 | 21,587.09 | 1,984,36 | 2,815.74 | 13,266.21 | 24,580.51 | 95,806.54 | 14,658.32 | 66,142.25 | 176,607.11 |
| Total Expenses | 200.00 | 200.00 | 200.00 | 9,332.75 | 6,697.25 | 4,487.88 | 10,454.75 | 21,587.09 | 1,984,36 | 2,815.74 | 13,266.21 | 24,580.51 | 95,806.54 | 14,658.32 | 66,142.25 | 176,607.11 |
| Net Profit | 200.00 | 200.00 | 200.00 | 9,332.75 | 6,697.25 | 4,487.88 | 10,454.75 | 22,587.09 | 5,015.64 | 7,184.26 | 75,147.31 | 17,396.63 | 50,584.12 | 24,245.53 | 43,970.06 | 30,859.59 |

## Profit and Loss

## Spark Women's Leadership Conference Society <br> For the year ended 31 July 2023



|  |  |
| :--- | ---: |
|  | 2023 |
| Speaker gifts | 575.51 |
| Steering Committee | $2,253.89$ |
| Travel expense - Speakers | $14,673.59$ |
| Virtual Event Platform | $4,943.59$ |
| Water Bottles | $5,163.59$ |
| Website | 912.84 |
| Total Operating Expenses | $235,986.59$ |
| Net Profit | $9,167.50$ |

## Balance Sheet

## Spark Women's Leadership Conference Society

As at 31 July 2023

|  | 31 JUL 2023 |
| :---: | :---: |
| Assets |  |
| Bank |  |
| NPSCU Chequing | 123,052.48 |
| NPSCU Savings | 50,005.46 |
| Total Bank | 173,057.94 |
| Current Assets |  |
| Inventory - Books | 2,338.00 |
| Inventory - Promotional items | 1,336.41 |
| Trade accounts receivable | 21,396.00 |
| Total Current Assets | 25,070.41 |
| Fixed Assets |  |
| Accum. Amort. -Furn.and equip. | (340.35) |
| Office Furniture and equipment | 538.56 |
| Total Fixed Assets | 198.21 |
| Total Assets | 198,326.56 |
| Liabilities |  |
| Current Liabilities |  |
| GST/HST Payable | 2,521.37 |
| Rounding | (0.01) |
| Sales Tax | $(8,081.44)$ |
| Trade accounts payable | 95,550.47 |
| Total Current Liabilities | 89,990.39 |
| Total Liabilities | 89,990.39 |
| Net Assets | 108,336.17 |
| Equity |  |
| Current Year Earnings | 6,667.50 |
| Retained Earnings | 98,978.14 |
| Retained Earnings9 | 2,690.53 |
| Total Equity | 108,336.17 |

