



April 24, 2023

Peace River Regional District
1981 Alaska Avenue
Dawson Creek B.C.
V1G 4H8

Attention: Sean Cairns – Protective Services Manager
Reference: Proposal – Water Tender

RE: CANOE Consortium Purchase BC 1023
113021-RSD

Rosenbauer and Rocky Mountain Phoenix would like to thank you for the opportunity to bid on your new Fire Apparatus requirements and are pleased to propose as follows:

One (1) Rosenbauer Commercial Water Tender with a Rosenbauer 1250 GPM pump and a side mount pump operator's panel complete with a cold weather package. The apparatus shall be assembled on a new Freightliner M2 112 Two door cab and chassis. The chassis shall feature a Detroit 450 HP DD 13 engine mated to an Allison EVS-4000 automatic transmission. The fire package shall include a swivel dump chute and 3000 Imperial Gallon water tank with one (1) 3500 Gallon Aluminum portable dump tank on a hydraulic rack and an all-aluminum, modular, and extrusion-built body. All body dimensions and basic equipment as per attached specifications. Constructed in accordance with NFPA 1901-2016. Built to CAN/ULC S515-2013 Edition standards, tested on site by UL staff, and labeled accordingly.

At this time, we can only provide "Estimated" Freightliner Chassis pricing until Freightliner opens their Order Board in August/September 2023.

The estimated cost for the Freightliner Chassis for this Build is \$ 190,100.00 Chassis pricing will be subject to Exchange Rate changes and Model Year 2025 price increases. We have included an estimated chassis price change estimate of \$ 5,000.00 to provide a bit of a cushion to any potential price increases. This is only an estimate and will be adjusted once we receive final pricing from Freightliner.

MSRP	\$ 602,139.00
Canoe PRICE	\$ 523,599.00
Freightliner Chassis (Estimated)	\$ 190,100.00
Exchange Rate Adjustment of (\$4,754.00)	
Total	\$ 713,699.00
G.S.T. EXTRA 5%	\$ 35,684.95
P.S.T. EXTRA 7%	\$ 49,958.93
	=====
Dawson Creek, BC.	\$ 799,342.88



EMERGENCY VEHICLES, EQUIPMENT & SERVICE

TERMS:

- 10% down payment on receipt of purchase order
- Progress payment equal to the value of the chassis upon completion
- Balance due upon completion and delivery of apparatus

Prices are valid for 30 days only. Due to our extremely volatile Canadian Dollar, we are only able to guarantee to above pricing until May 4, 2023, After this time, or if there is a rapid shift in the exchange rate of 2 points or more, we reserve the right to examine the exchange rate and revise pricing accordingly.

WARRANTY:

- All warranty information is listed under the “WARRANTIES” tab of your bid package. Please review this information to fully understand warranties provided with your new apparatus.

DELIVERY:

- Delivery date is dependent on your Purchase Order.
- Our current production schedule dictates your apparatus would be ready for final inspection at the plant in approximately 485 days from the date of the preconstruction meeting, barring any delays in receiving the chassis.

Rosenbauer manufactures their FX side mount water tenders at the Lyons, South Dakota campus.

As proof of our ability to build to your requirements, **Rosenbauer America** has placed in service over 16,000 units. **Rosenbauer** provides full parts and service. Qualified technicians are available for all our product lines, as well as support from our major component suppliers. **Rosenbauer** maintains a parts inventory of over \$7,000,000.00 at their facilities, and have quick access to most of our major component suppliers.

Your apparatus would be delivered to your community by a qualified technician, who will provide one (1) full day of orientation on the features of your new apparatus.



EMERGENCY VEHICLES, EQUIPMENT & SERVICE

YOUR AREA REPRESENTATIVE AND SERVICE CENTRE IS:

ROCKY MOUNTAIN PHOENIX

6415 Golden West Ave.
Red Deer, AB
T4P 3X2
1-800-494-4210

Dennis High

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This Proposal package was prepared by our Specifications Analyst. Should you have any questions regarding this presentation, please feel free to contact him or your area representative as above.

Patrick Oslund

Specification Analyst
Red Deer, AB
1-800-494-4210

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Rocky Mountain Phoenix has service and repair facilities with fully qualified emergency vehicle technicians, a mobile service fleet, parts, and personal protective equipment available for ongoing support, maintenance, and repair of all of your apparatus, SCBA, and equipment needs.

We look forward to serving you and your community. Should you have any questions, please call me at 1-800-494-4210.

Yours truly,

ROCKY MOUNTAIN PHOENIX Inc.

Jay Elliott
New Apparatus Sales manager