



# REPORT

To: Chair and Directors

Report Number: CS-BRD-009

From: Trish Morgan, General Manager of Community Services

Date: June 30, 2020

**Subject: Pouce Coupe Water Tender Award**

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## **RECOMMENDATION: [Corporate Weighted]**

That the Regional Board award RFQ 10-2020 "Water Tender/Tanker Apparatus" to Hub Fire Engines and Equipment Ltd., for the purchase of a Tender Apparatus and Accessory Equipment in the amount of \$551,600 (excluding GST), and that the Chair and Chief Administrative Officer be authorized to sign the agreement on behalf of the PRRD; further,

That the Regional Board amend the capital budget for Function 325 Dawson Creek/Pouce Coupe Rural Fire Services as follows:

1. Increase Capital Vehicles and Machinery from \$131,075 to \$166,674 in 2020, and decrease capital from \$393,225 to \$384,926 in 2021.
2. Increase transfers from Area D Peace River Agreement Reserves from \$101,075 to \$136,674 in 2020, and decrease transfers from Area D Peace River Agreement Reserves from \$183,925 to \$113,326 in 2021.
3. Provide pre-budget approval to increase capital transfer from reserves to \$60,000 in 2021.
4. Provide pre-budget approval to requisition \$60,000 in 2021.
5. Provide approval to utilize Municipal Finance Authority equipment leasing financing for \$151,600, to be paid back over five years starting in 2021.

## **BACKGROUND/RATIONALE:**

As a condition of the rural fire protection agreement with the Village of Pouce Coupe, the PRRD provides a water tender to assist in responding to fire calls in the rural areas. The current water tender, a 1996 GMC Top Kick tender, is close to the end of its serviceable life and carries 1,000 gallons of water.

At the request of the Village of Pouce Coupe, the PRRD issued a Request for Quotations for a tender apparatus and accessory equipment, which will carry 1,600 gallons of water. The following responses were received from four manufacturers:

	Hub Fire Engines	Fort Garry Fire Trucks	Rocky Mtn Phoenix	Commercial Emergency Equipment
<b>Mandatory Requirements</b>				
Submission Form (Appendix B)	✓	✓	✓	✓
Pricing (Appendix C)	✓	✓	✓	✓
Weighting & Criteria (Appendix E)	✓	✓	✓	✓
<b>Scoring Matrix Results</b>				
Tender Requirements (87 points)	91.00	89.00	86.00	83.00
Project Budget (30 points)	29.00	29.00	30.00	25.00
<b>Total Score</b>	<b>120.00</b>	<b>118.00</b>	<b>116.00</b>	<b>108.00</b>
<b>PROPOSAL COST (Excluding GST)</b>	<b>\$515,514.00</b>	<b>\$517,485.00</b>	<b>\$493,190.00</b>	<b>\$599,450.00</b>

Although Rocky Mountain Phoenix (RMP) was the lowest bidder, the submission did not meet the RFQ standard, and it fell below the minimum 87 required points in the scoring matrix, as two requirements were not met:

1. Water level - indicator lights on both sides & Rear
2. 15,000 lb winch in the front bumper, remote controlled

RMP's bid package did not address the serviceability needs for Northeast BC, as it does not offer an Emergency Vehicle Operation Mechanic that comes to the Peace Region on an annual basis for servicing. For larger repairs, RMP requires someone to travel up to the region at the PRRD's expense; vs. a mechanic in BC, which runs cheaper for repair work over all. Parts and pieces for the apparatus would also have to come from the USA vs. parts coming from the lower mainland or Alberta, which equates to the potential for extended down time on the apparatus. Both servicing and wait time for parts could result in the apparatus being out of service for long periods.

Hub Fire Engines and Fort Garry Fire Trucks both exceeded the required points in the scoring matrix and offer the following:

<b>Comparison of Hub vs. Fort Garry</b>		
	<b>Hub</b>	<b>Fort Garry</b>
PROS	<ul style="list-style-type: none"> <li>Met requirements of RFQ</li> <li>Best storage layout</li> <li>Efficient water transfer</li> <li>Better communication between seating position for transport to and from scene</li> <li>Supply of A Foam</li> <li>Enclosed Pump Panel</li> <li>Service available on site</li> <li>Shortest wheel base providing better turning radius for roads and drive ways</li> <li>Best crash test rating</li> </ul>	<ul style="list-style-type: none"> <li>Met requirements of RFQ</li> <li>Value for price</li> <li>Efficient water transfer</li> <li>Service available on site</li> <li>Supply of A Foam</li> <li>Enclosed Pump Panel</li> <li>Allows pump operator to maintain position while transferring water into apparatus</li> </ul>
CON		<ul style="list-style-type: none"> <li>Higher priced than Hub (approx. \$2200)</li> </ul>

*\*Either apparatus would be adequate for the Pouce Coupe Fire Department; however, Hub is the lower of the two quotes.*

### ALTERNATIVE OPTIONS:

1. That the Regional Board provide further direction.

### STRATEGIC PLAN RELEVANCE:

- ☒ Partnerships
  - ☒ Collaboration with Local and First Nations governments
- ☒ Responsive Service Delivery
  - ☒ Enhance Emergency Planning and Response Capacity

### FINANCIAL CONSIDERATION(S):

In the 2020 Annual Financial Plan, \$524,300 was budgeted over two years for the purchase of a water tender in the Dawson Creek/Pouce Coupe rural fire services budget - \$131,075 in 2020 and \$393,225 in 2021. Upon issuing the RFQ, the total cost has increased to \$551,600 – a difference of \$27,300.

Funding for the water tender is proposed as follows:

	2020	2021	Total
Requisition	\$30,000	\$60,000	\$90,000
Area D Peace River Agreement Funds	\$136,674	\$113,326	\$250,000
Capital Reserve		\$60,000	\$60,000
MFA Equipment Leasing		\$151,600	\$151,600
	\$166,674	\$384,926	\$551,600

The Municipal Finance Authority equipment leasing charges will be paid back over 5 years at an estimated cost of \$2,625.82 per month (based on current rates at 1.15%).

### COMMUNICATIONS CONSIDERATION(S):

None.

### OTHER CONSIDERATION(S):

None.